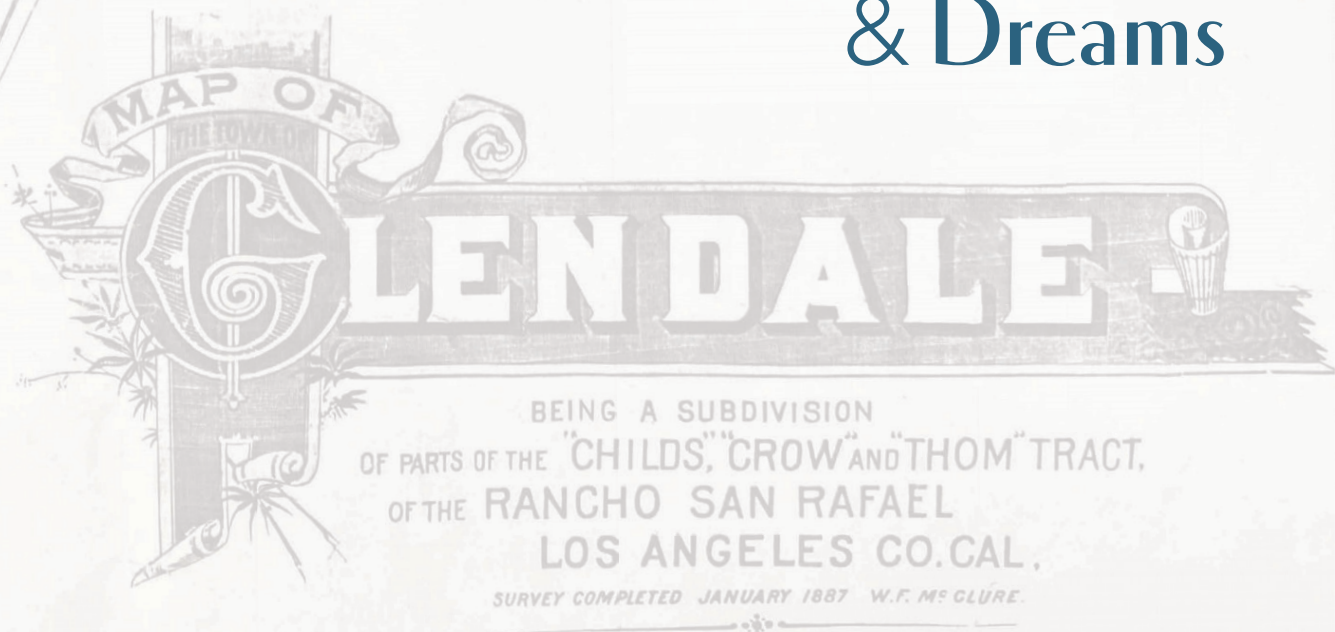


CELEBRATING 100 YEARS
1920 - 2020



Memories & Dreams



GAOR and the next 100 years: 2021 moving forward

Center of the transaction

“It’s important to keep the agent in the center of the transaction. Realtors® are the human beings guiding the technology, the data, and the whole real estate process, all while acting in service to the client.”
— **David Kissinger, GAOR Chief Executive**

Tools and resources

“The Glendale Association of Realtors® serves over 1,600 members. It provides a variety of tools and educational opportunities for its members — MLS, contracts, RPR, Cloud CMA and other important resources. Education includes awareness of new and improved industry practices and policies, such as fair housing and ethics of consumer protection.

Our Cultural Diversity Committee serves to enhance agents’ awareness and understanding of different cultures and how to engage not only with their clients but also with other Realtors® of the Association.”
— **Rick Bonyadi, 2021 President**



FUTURE PRESIDENTS’ GOALS



Eric Toro, 2021 President-Elect

- Commit the Association to engage, involve and foster leadership among its members.
- Encourage the membership to engage and be involved in outreach to the Glendale community.
- Continue for the Association to make a difference in Glendale.



Carmen Arom, 2022 President-Elect

- Reach out to all brokerages within Glendale, offering a closer partnership by bringing educational classes to facilitate learning for all Realtors®.
- Cross-train our staff for efficiency and career development.
- Create a closer relationship with Glendale’s city staff and City Council members.
- Encourage more Realtors® to participate on city commissions and committees to share our knowledge and ideas for meeting housing needs.



Established in 1920, the Glendale Association of Realtors® (GAOR) is a professional trade organization representing Realtor® and Affiliate members in Glendale, Montrose, La Crescenta, La Cañada Flintridge, Eagle Rock, and Los Angeles. Our mission is to provide members with programs and services to enhance their ability to conduct business successfully with integrity and competency, without due regulatory restraint, as well as to encourage the preservation of real property rights. In addition, the Association promotes ethical and fair practices and equality of service to all clients.

Glendale Association of Realtors®
124 S. Isabel St., Glendale, CA 91205
Phone: (818) 241-2184
Fax: (818) 240-3572
www.gaor.org

Cover illustration: Glendale History Room, Library, Arts & Culture Dept., Glendale, CA. Cover photo by Emilie Pallas

1920s housing boom spurs formation of Glendale Realty Board

AT THE BEGINNING of the 20th century, real estate in Southern California was an emerging trade seeking respectability. “Anyone could claim to be a real estate salesman,” wrote one observer. “It was a bit of the wild west.”

By the early 1920s, Glendale wasn’t a country hamlet anymore. Population had grown from just 300 residents to more than 13,500 — and climbing rapidly. The Chamber of Commerce was busy marketing a slogan, “The fastest growing city in America.”

Large parcels of land were being purchased and subdivided for future housing. New developments such as Chevy Chase, Grandview, Pelanconi, Casa Verdugo, Sparr Heights, Brockmont Park, Verdugo Woodlands, Adams Hill, Glenoaks Canyon, Rossmoyne and Alta Canyada were dotting the landscape.

Attracted by enticing newspaper and magazine ads, people fled the icy winters of the Midwest and East and flooded into Southern California in search of year-round sunshine, clean air, good jobs, and prime real estate at affordable prices.

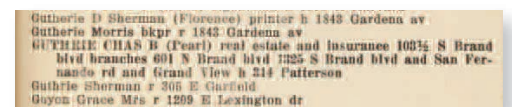
They learned of a place called Glendale, out in the country but trolley-line close to downtown Los Angeles, tucked among groves of oaks, avocado and citrus trees, and grape vineyards.

With a major housing boom at their front door, there was a growing sense of urgency among Glendale’s business leaders to form a real estate organization.

In July 1920, at a conference of insurance salesmen at the former Casa Verdugo (present-day Brand at Mountain), Charles B. Guthrie, a local Realtor®, “expressed his desire for an organization of real estate brokers to be formed in the city.”



Guthrie’s suggestion met with immediate approval. A committee drafted a constitution and bylaws, based on guidance from the Los Angeles Board of Realtors®, and on Sept. 10, 1920, the Glendale Board of Realtors® was formed.



1922 CITY DIRECTORY

Glendale History Room, Library, Arts & Culture Dept., Glendale, CA

1920s LOOKING SOUTH ON BRAND BLVD. (CENTER) AND TOWARD GRIFFITH PARK



Scan here to watch our centennial film!
Or visit www.gaor.org

Memories & Dreams



Casa Verdugo, Inc., New Location—Out Glendale Way.

WHERE REALTY BOARD WAS PROPOSED

FIRST INFORMATION OFFICE LOCATED IN BANK NEXT TO TROLLEY STATION



Glendale History Room, Library, Arts & Culture Dept., Glendale, CA

GROWTH AND SUCCESSES

By January 1923, the Board totaled 70 members. Initiation fees and annual dues were raised to \$10 each. In 1924, the Board opened its first office on the sixth floor (Suites 615-616) of the new Security Trust and Savings Bank at Brand and Broadway.

In 1926, the Board partnered with the state realty board and the University of Southern California to offer classes in real estate law and classes. The class numbered 80 participants, one of two largest of any realty organization in California.

As the city grew in population — more than 45,000 by 1926 — Glendale Realtors® were becoming more involved in advocacy, social and recreational events.

In November 1927, ground was broken at 117-119 S. Kenwood St. for the Board's first permanent home. Its dedication and grand opening in January 1927 were a huge success, with over 400 guests attending.

In 1930, the Board revised its name to Glendale Real Estate Board, Ltd.

More memories and important events, 1920 to the present, are contained on the Centennial Timeline.

GENEVIEVE SULTENFUSS, FIRST FEMALE PRESIDENT



TASKS AND CONNECTIONS

The first task was opening a real estate information bureau in the First National Bank of Glendale, downtown next to the Pacific Electric (trolley) Depot.

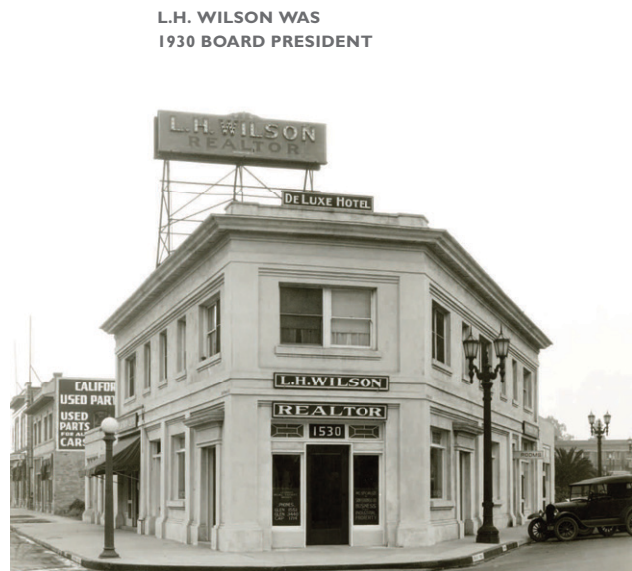
Strengthening real estate licensing laws, first enacted by the State Legislature in 1919, was a priority.

Glendale's first Multiple Listing Service (MLS) originated in 1922. However, it was not well organized and did not last long, according to documents of the time. Reports exist of a MLS being reorganized the late 1930s.



“Poems have been written, music has been composed and magnificent landscape masterpieces have been painted through the inspiration of this valley of sunshine and shadow, this romantic canyon of age-old trees and streams, this exquisite residential park within the city of Glendale.”

Glendale History Room, Library, Arts & Culture Dept., Glendale, CA



L.H. WILSON WAS 1930 BOARD PRESIDENT



Louise Street, looking toward Mountains, Glendale, California

CLOSE TO GLENDALE'S DOWNTOWN, CIRCA 1920s

TRUE TO ITS MISSION

During the decades that followed, challenged by the Great Depression and World War II, the Board stayed the course and kept true to its mission, serving its membership and community.

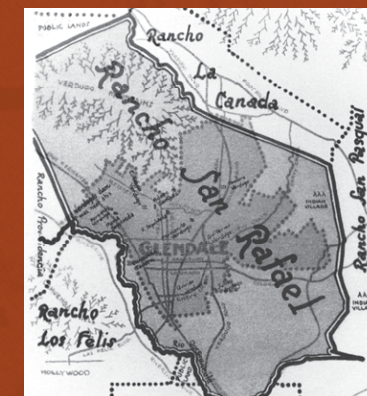
Local real estate experienced a population surge in the late 1930s and again in the 1950s, the latter connected to the city's annexation of county territory in La Crescenta.

In 1958, membership climbed above 500 — 122 Realtors® and 351 Realtor®-Associates.

The 1960s were noted by the Board's first female President, Genevieve Sultenfuss, followed by a growing number of women serving on committees and in leadership positions.

Glendale evolves from Spanish land grant

PRESENT-DAY GLENDALE was within the boundaries of the 36,400-acre Rancho de San Rafael, granted in 1784 by the Spanish governors of California to Don José Maria Verdugo, a Mexican army corporal. The rancho also included parts of Burbank, Eagle Rock, Highland Park, Atwater and Pasadena, west of the Arroyo Seco.

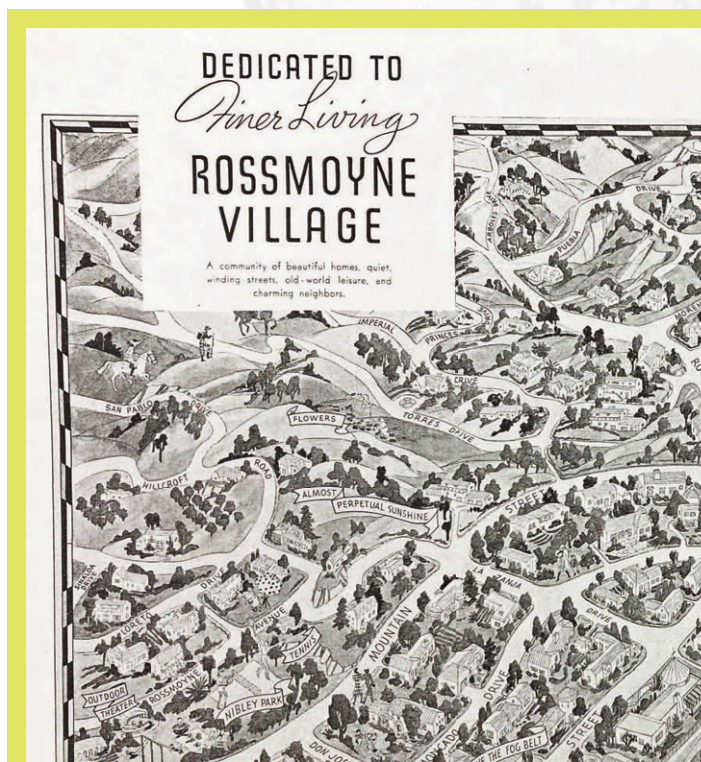


In 1877, the rancho was divided by court order into 31 parcels among 28 persons, known as the Great Partition. During the decade that followed, new landowners developed ranches, farms and homesteads. They planted citrus and other varieties of trees and crops that grew the region's economic base, which became appealing sales points when the parcels would be further divided and sold.

Anticipating a real estate boom, some of the landowners partnered and created the first plot map for the "Town of Glen Dale," recorded by the county on March 11, 1887.

Original boundaries of the 150-acre townsite are today's Lexington Avenue, north; Lomita Avenue, south; Central Avenue, west; and Adams Street, east. These actions paved the way for the next chapter in Glendale's history — the historic housing boom of the Roaring '20s and formation of the first Board of Realtors® in the city.

Glendale History Room, Library, Arts & Culture Dept., Glendale, CA



Centennial Timeline



1870s

The Great Partition of Rancho San Rafael sets in motion the division of land that becomes Glendale's first township (1877).

1900s

- California Real Estate Federation, founded, forerunner to California Association of Realtors® (C.A.R.E.).
- Glendale incorporates as a city (1906).



1910s

- Glendale annexes city of Tropic in south Glendale.
- The title Realtor® is coined by C.N. Chadbourn, real estate salesman in Minneapolis.
- Land sale in Montrose promotes area for its clean, healthy air.
- California's first Real Estate License Law enacted by the State Legislature.

1920s

- Glendale Board of Realtors® is founded (1920).
- Glendale area experiences historic housing boom.
- Mabel Tight and Dr. Jessie A. Russell organize a Women's Auxiliary.
- Board's first office building dedicated on S. Kenwood St.
- Membership totals 86, sixth largest in California.



GAOR HONOREES RECOGNIZED FOR COMMUNITY OUTREACH

Leona urges women to enter real estate sales

In 1926, Glendale's Leona E. Foor gave a speech to about 50 women at a California Real Estate Association conference in Monterey. Her speech is quoted here in part:

“**O**F ALL PROFESSIONS, the woman Realtor® has the greatest opportunity in helping build the nation and a sacred obligation of building a stabilized nation. Women today have reached the pinnacle of success in all walks of life. Being organized, we have unity and strength, accomplishment, satisfaction of a life well lived. We are dealing with the American home, touching a most vital artery of human life.

“Eighty-five percent of the nation's buying is done by women, so we are obligated to help the inexperienced woman to invest judiciously and to understand all phases of real estate transactions.

“As a rule women are better builders because they understand the dignity of graceful lines, charm of wallpaper, paint, properly placed conveniences, beauty...these features add much to the resale value of the property.

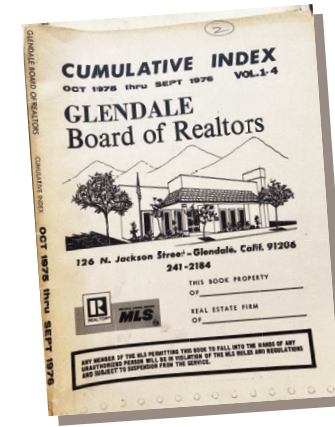
“We must stand firm for the preservation of trees, beaches, landmarks and other of nature's beauty spots. We must take our place in civic, educational and public affairs; work for playgrounds, parks, boulevards, city planning, etc. thus exemplifying the intelligence, honesty and integrity of the real estate profession.”

Source: California Real Estate Association Magazine



Illustrations this page: Glendale History Room, Library, Arts & Culture Dept., Glendale, CA

MULTIPLE LISTING SERVICE BOOK (1975-76)



Fran Buchanan

Buchanan & Associates Real Estate

“I joined the Board as soon as I came to Glendale in 1961. That was important, because every day they gave you those little multiple listing sheets that were 5x7 that you put in a three-ring binder. If you didn't keep your book up, you were out of business. The first order of business every day was to get the new listings and file them in your book.

“The MLS book came out on Fridays, and in those days we were not permitted to share the listings with clients.

“Everybody knew each other so well, and, of course, the contracts were laughable compared to today. They were 5x7, and they were supplied on green paper by the termite company. We had one piece of carbon paper that you stuck in the middle, and we wrote the name down, the amount of money, the address of the property, and when it was to close. That was just about it, on a 5x7 — just a printed form that the King Termite Company gave away. That was our contract.

“We'd take the original to escrow, and we'd give the other to the buyer as the receipt for their earnest money deposit. That's all that was on the contract.

“I miss the days around the kitchen table; that's what we did. There was a fellow at Rossmoyne Realty who was the biggest kitchen sitter I ever knew. If he wasn't getting the answer he wanted from the seller, he'd just sit. He always made those sales, because he just wore people out sitting at the kitchen table!”

FRAN BUCHANAN



Memories

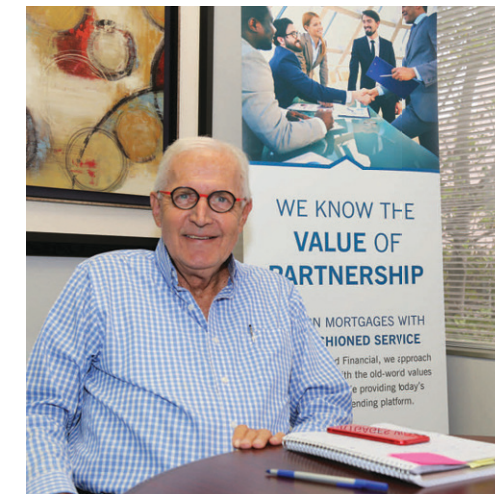
Merrill Blasdel

Dilbeck Real Estate

“The first transaction I ever had was in 1972 with Isabel and John, a couple in Burbank. It was a first-time house for them. We found this house in foreclosure, 3 bedrooms, 1.5 bath, 1,178 square feet, above Kenneth Road. It was \$24,000. I remember sitting around the kitchen table with the other broker and figured out the closing costs to the penny. I stayed in touch with them. Isabel entered the real estate business several years later, and she still lives in that house. In 48 years, the home's value has been appreciating, in other words, paying the homeowner an equivalent of \$1,600 per month.”



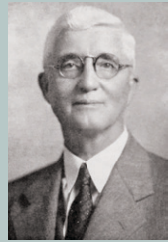
“I remember when the deposit receipt was one page, 8.5x11, four copies. Listing agent got a copy, the person who wrote the offer got a copy, buyer and seller each got a copy. There was a switch from carbon paper to NCR paper from the California Association of Realtors®. ‘Press hard, you are making four copies.’ That's what we told people.”



MERRILL BLASDEL

1930s

- A new name is established as the Glendale Real Estate Board, Ltd.
- The Great Depression slows Glendale's population growth and real estate sales.



• Former Board President Peter Hanson is Glendale's first President of the state Real Estate Board. Hanson is a nationally recognized leader in working with state and federal legislators to adopt a standard system of real estate appraisals.

- Earthquake (1933) and floods (1934) do extensive damage to local property.

1940s

- Former Board President Arthur H. Volker serves as state President.
- Board supports federal legislation removing restrictions on post-WWII rent increases.

1950s

- The name of the organization is changed to the Glendale Board of Realtors.®
- Marion F. Hitchcock named Board's first Realtor® of the Year.



- Glendale's annexation of six square miles of La Crescenta from the county spurs home sales and new subdivisions from Whiting Woods to the San Gabriels.
- Realtor® Week is first staged in Glendale and proclaimed by the mayor in March.
- Membership includes 122 Realtors® and 351 Associates.

1960s

Rumford Fair Housing Act approved by California voters, who repeal the measure by referendum one year later. The Act is subsequently reinstated by California and U.S. Supreme Courts.



GERRI IS JOINED BY BOB STEVENSON (LEFT) AND RAY DILBECK AT 1982 AWARDS PRESENTATION



HIGH-TECH! (1976)

“THE FIRST THING in technology that helped us, really innovative, was the pager. We got “teched,” you know, paged, with a phone number. Then of course, we had to hustle to find a phone to phone somebody we had no idea what this was. It didn't have a name or anything, but OMG, we were so freed up it was unbelievable! We didn't have to keep calling in. And then the real highlight was when the front desk got a little typewriter, and they could type a very short message into your pager. You could see who it was from. We couldn't type back anything, but we knew a little bit more about

what was going on — who needed us, and so on. That was very high-tech!



My first cell phone was BIG, and I carried it in a backpack. I could go out to lunch with somebody and stay a couple of hours because I had a phone, and I had a pager! Suddenly, we were in touch! That was high-tech, man! Then, enter the fax machine, well ... then things really changed — the thermal paper that spread all over the floor as it came through. You'd leave it in your car, and it would all turn black if it was a hot day. Live and learn. So, that was the technology back then! ”

Memories

Carmen Arom
At the forefront of technologies

“ We need a bigger role in the MLS Services to help maintain the integrity of the market through the data provided. The goal is to assure that the MLS is a faithful and honest reflection of what is happening in the marketplace, which is why we adhere to a set of rules and standards. Our industry has changed so much with all the technological changes, and we are going to stay at the forefront of technologies. We want to provide new tools and applications to our clients to make buying and selling easy for them.”

Our message to the community is that we are your advocates and have always worked to support your property rights and will continue to do so. ”

“ We are Glendale. As Realtors®, we work here, we live here, our children attend schools, we attend church services here, we shop here. We are all here to make it a better place for all of us. ”



Messages & Visions



Eric Toro We are your advocates

“ It is important for the Association to have relationships with our government representatives, because they are the ones who will be making the decisions that affect the community. Therefore, we have to be there constantly. They have to make sure they understand that we are not only Realtors® — we are also their constituents.

“We talk about real estate, we talk about property rights, basically anything that is going to make a difference in our neighborhoods — to our neighbors, our community, to the state, to our country — keeping housing in the forefront. ”

Members' notes & quotes

- E. Lester Lavelle is the Association's first Realtor-Associate® of the Year honoree.
- Verdugo Towers, Glendale's first high-rise residential complex, is constructed.
- Genevieve A. Sultenfuss elected the Board's first female President.

1970s

- Board leadership participates in planning for Glendale Galleria I, which opens in 1976.
- Women's Council, Affiliates host dedication of new office at 126 N. Jackson St.
- Membership grows to 209 Realtors®, 774 Realtor-Associates® and 40 Affiliates.
- GAOR supports Prop. 13, which limits homeowners' annual property tax increases.

1980s

- Seb Sterpa serves as C.A.R.E. President.
- Technology begins decades of change affecting how Realtors® connect with clients.
- Shirley Ann Hill joins the Association as the first African-American member.

1990s

- GAOR issues a "diversity statement" vowing to provide high-quality service to all prospective homebuyers without judgment of race or cultural background.
- Association moves to current office at 124 S. Isabel Street.



2000s

- GAOR supports a new Glendale Town Center proposed by businessman Rick Caruso, and a "yes" vote in a citywide special election, leading to construction of The Americana at Brand, which opens in 2008.
- GAOR announces a new joint partnership as the first all-Realtor® chapter of the Asian Real Estate Association of America.

How has GAOR helped you succeed as a professional?

"GAOR gave me the opportunity to meet and connect with so many agents who I have the pleasure of now calling my clients. Not only that, it's been very educational as I get my feet wet being on different committees, helping in various aspects of the events put on by the Board. This experience has helped me really grow as a professional in this field — and I am forever grateful."

— **Mary Lineberger, Chicagotitle**



increased due to the experience I gained from service."

— **Vivian Long, RE/MAX Optima**

"Joining the organization in 1990 was the wind beneath my wings. It welcomed me as a member, offered outstanding education classes, and introduced me to my peers. I was introduced to the Women's Council of Realtors®, a fine group in which I was elected president in 1998. My experience, excellent training, committee work and all things associated with the GAOR have contributed to my becoming a Realtor® with name recognition."

— **Shirley Ann Hill, RE/MAX Elite**



How has GAOR contributed to the quality of life in Glendale?

"We rallied for The Americana at Brand. I participated in many community events, such as Reading for Realtors® at Cerritos Elementary School, where we helped students with their reading and comprehension. We assisted at the Ascencia homeless shelter and walked the streets to support Glendale Clean and Beautiful. We attended City Council meetings to address important items, such as rent control, to let everyone know our thoughts and positions, and much more." — **Judy Schlegel, RE/MAX Tri-City**

"GAOR supports the S.T.A.R. Youth Foundation in partnership with the Glendale Police Dept.; provides tablets/iPads for seniors to stay connected to family during last year's pandemic lockdown; the YPN Committee helped pack food bags for families in need; and the membership worked on policy for local representation efforts/issues to encourage people to participate and get involved."

— **Zabrina Carroll, MyNHD, Inc.**



"The biggest change in my 45 years is more women serving as broker-owners. Also, when I started, I had to join five different Realtor® boards and MLS, all with different forms and rules. With our Board's efforts, we formed a Regional MLS. Our efforts to give back to the community with our CanTree and anti-graffiti programs have had great results." — **Joe Mandoky, Joe Mandoky Realtors®**



"About 20 years ago, GAOR submitted a decorated bra for a new breast cancer awareness fundraising event, Bras for a Cause, held by Soroptimist International Glendale. CEO Dan Lanning brought back a coconut bra from Hawaii, and the Association staff decorated it. The Women's Council also submitted its first of many decorated bras over the years. It was special because I was President that year, and I was very touched by the support of both organizations." — **Kathy Lefkovits, Keller Williams**

"Realtors® are committed to improving the quality of education. Home buyers evaluate schools as an important indicator of the quality of life. They consistently cite the excellent reputation of local schools as a priority for looking in Glendale. The opportunities schools provide, academically, socially, and extracurricular activities, are perceived as superior to other cities. Glendale Realtors® have contributed to the overall success and positive reputation of our schools; we have a win-win relationship."

— **Keith Sorem, Keller Williams**



2010s

- Margi Simpkins serves dual role as President and interim Executive, guiding the Association through transition of CEOs to David Kissinger, who comes aboard in the fall of 2019.

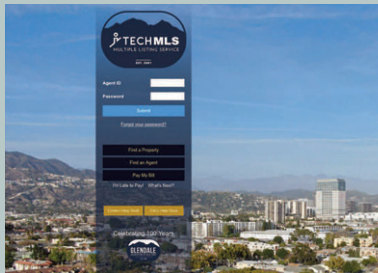


- In 2018, GAOR works toward a mutual “win-win” with Glendale City Council on behalf of property owners and tenants to set certain limits on annual rental increases.

- Glendale Chamber of Commerce honors GAOR as Organization of the Year.

2020s

- In March, 2020, staff and members begin working from home due to COVID-19. Online Zoom conferences are used to maintain contact with members.



- In December, 2020, GAOR transitions to the California Regional Multiple Listing Service (CRMLS) but also continues to offer i-Tech MLS, providing agents with the best of both systems.
- Total membership is above 1,600.
- County health restrictions remain in force, due to continuing impact of COVID-19.
- GAOR celebrates 100th anniversary on Oct. 21, 2021, with a gala at Chevy Chase Country Club.

Centennial Timeline



GAOR community charities

THE ASSOCIATION is a strong and caring advocate for several of the community’s best-known, non-profit organizations. GAOR’s annual CanTree project, organized by members during the year-end holidays, raises funds for Salvation Army-Glendale, Ascencia homeless shelter, Glendale Educational Foundation, Glendale Community College Food Pantry, S.T.A.R. Youth Program, in partnership with the Glendale Police Dept., and Veteran Village of Glendale.

CanTree is the Association’s longest continuous project, initiated by former President June Paugh in the 1980s. Affiliate Cathy Zappala (AKA “Mrs. CanTree”) and former Board President Joe Mandoky are remembered for their many years as CanTree’s most enthusiastic cheerleaders and contributors.

In 2020, GAOR made a generous donation during the Covid-19 lockdown of 50 iPads for patient use at the Glendale Acute Care Center. President Steven Small was instrumental in making the donation possible.

Association members have volunteered for Habitat for Humanity and Glendale’s Knock-out Graffiti program.



WHEN MARGI SIMPKINS began her one-year term as GAOR President in January 2018, she looked forward to representing more than 1,600 Association members, working with the staff and Board on key issues affecting local real estate and achieving certain goals.

A member since 1998, Margi took an active role serving on various committees and entered

“I’m seeing everything with an eye to the future”

the presidency with knowledge of the organization and Board leadership experience. As the year unfolded, she drew on both qualities when in February 2018, the CEO and Office Administrator simultaneously announced their notices to leave.

“We were surprised,” Margi recalls. “We hadn’t expected this, but I knew the bylaws, and they state that the President steps in if the executive resigns or is unable to serve.”

GREAT BOARD, AMAZING STAFF

Margi remembers her first thoughts were reassuring the remaining staff, “You know how to run the office...tell us what you need, you’ll all be OK.”

She adds it was also “super important” to convey a message of confidence on continuing to run the Association’s day-to-day operation.

“I took my commitment seriously,

never thinking what challenges would come about,” she says. “But I wasn’t alone; I had a great Board and amazing staff, (thank you, Sosi and Patricia) and we had a lot of encouragement and support from our members.”

Margi gives special credit to Chris Cragnotti and Addora Beall, as well as Eric Toro, Greg Astorian, Ira Bland and Rick Bonyadi, for their support.

As 2018 drew to a close and Margie Barnes was sworn in as 2019 President, review of the Association’s operations was not yet finished. Margi stayed the course and, despite her business commitments and multiple committee and advisory responsibilities, continued to lead the transition process through the time David Kissinger came aboard as GAOR’s new CEO in October 2019. She continued to serve through the end of the year.

“I reflect on those 19 months with appreciation. I learned a lot and believe the Association is better for the experience. We did what was best for our membership and took time to process,” Margi says.

“I’m seeing everything with an eye to the future. Our Association is becoming even more involved in the community and policy issues that affect our clients and our communities. We’ve established ourselves as formidable advocates on real estate issues — and we can be formidable opponents, too.”



From the
archives
1965

**SIERRA VISTA
LA CRESCENTA**



Fine homes on a short cul de sac street. Up to 1660 sq. ft.; family room, dining area, 3 bedrooms, 2 baths. Each on a large pool-size lot. Choice of architectural styles. All fully carpeted. All Electric Kitchens by Hotpoint. Furnished model now open.

FROM \$30,950

DIRECTIONS: North on Briggs Ave. from Foothill Blvd. 1½ miles to Shields St. and Sierra Vista.

Presidents

2023	Carmen Arom *	1997	Vachik (Steve) Stapanian	1971	Sam Hughes	1945	A.H. Voelker
2022	Eric Toro *	1996	Norm Sherry	1970	Eugene LaRue	1944	W.S. Althouse
2021	Rick Bonyadi	1995	John Patrick Kearney	1969	Robert W. Stevenson	1943	Guy E. Carlton
2020	Steven Small	1994	Harold Cross	1968	Geneviene Sultenfuss	1942	J. Paul Clark
2019	Margie Barnes	1993	Barry Ross	1967	Cedell Miser	1941	E. Payson Hayward
2018	Margi Simpkins	1992	Mike Napolitano	1966	Allan G. Watson	1940	Albert C. Lane
2017	Addora Beall	1991	Adel Luzuriaga	1965	H.R. MacNair, Jr.	1939	R.O. Cochran, Sr.
2016	Greg Astorian	1990	Robert Merry	1964	Albert W. LaChasse	1938	K.O. Carter
2015	Silva Hameline	1989	Ruby Lewis	1963	Marlin O. Miser	1937	Bryson E. Buff
2014	Rick Barnes	1988	Ralph Walters	1962	Arthur L. Edwards	1936	A.T. Hopmann
2013	Ira Bland	1987	June Paugh	1961	John A. Anderson	1935	Ralph R. Race
2012	Shannon Cistulli	1986	Jo Gudel	1960	Fred W. Rea	1934	William R. Butler
2011	Armik Avedisian	1985	Joe Mandoky	1959	Norman L. Nelson	1933	Alfred R. Johnson
2010	Judy Schlegel	1984	Bob Buyer	1958	A.V. Anderson	1932	C.E. Kimlin
2009	Eric Toro	1983	Beth Doty	1957	Jack T. Holt	1931	A.H. Voelker
2008	Armen Avedian	1982	Howard G. Morton	1956	A.R. Auxier	1930	L.H. Wilson
2007	Rick Bonyadi	1981	Dorothy Casper	1955	Harry K. Krotz	1929	Alfred R. Johnson
2006	Michael Sirk	1980	Ken Shelton	1954	Howard J. Hooker	1928	R.N. Stryker
2005	Sylva Hameline	1979	Bill May	1953	Louis D. Swanson	1927	W.W. McMillan
2004	Eric Toro	1978	Scott Taylor	1952	George H. Bentley	1926	E. Payson Hayward
2003	Ray Galloway	1977	Jack Snyder	1951	D.T. Kingsbury	1925	W.L. Twining
2002	Gary Naeve	1976	Don Platz	1950	John A. Greer	1924	Peter Hanson
2001	Doris Boyer	1975	William G. Cusick	1949	M.F. Hitchcock	1922-23	Cameron D. Thom
2000	Robert Merry	1974	Mel Williams	1948	A. Harry L. Bell	1920-21	Charles B. Guthrie
1999	Craig Farestveit	1973	Glen Wilkins	1947	Rollin M. Smith		
1998	John Patrick Kearney	1972	Stevens Alvord	1946	Albert R. Johnson		

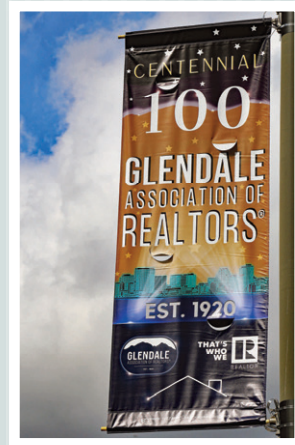
* Elected

Realtor® of the Year



SHIRLEY ANN HILL

2020	Shirley Ann Hill	2002	Kathy Lefkovits
2019	Addora Beall	2001	Brian Malone
2018	Pam Adame	2000	Gary Naeve
2017	Ira Brand	1998	Joe Mandoky
2016	Hilda LeFerla	1996	Robert Merry
2015	Greg Astorian	1995	Harold Cross
2014	Judy Schlegel	1994	Rick Barnes
2013	Armen Avedian	1993	Ellie Baker
2012	Diana Walker	1992	Ray Dilbeck
2011	Vivian Long	1991	Ruby Lewis
2010	Nooshin Zarrabi	1990	Mike Napolitano
2009	Keith Sorem	1989	Harry Hull
2007	Eric Toro	1988	Tom Griffin
2006	Rick Bonyadi	1987	Mary Ann Plumley
2005	Gerri Cragnotti	1986	Adel Luzuriaga
2004	Ray Galloway	1984	Beth Doty



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Fran Buchanan	Katherine Yamada

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